

TOP AGENT

MAGAZINE



**HELEN
BOVIN**

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“Top Agent Magazine we meet again!” says Helen with a coffee in one hand and her phone glued to the other, “it is always such an honor to be mentioned in your pages.”

Nearly 20 years ago, Helen Bovin burst into the Real Estate market where she was awarded Rookie of the Year and she has never stopped since; becoming a part owner of one of the largest top producing firms in Colorado, Keller Williams DTC, earlier this year. “The amount of transactions I close are just numbers to me. The amount of smiling faces I see at the closing table is what gives those numbers meaning.”

Seen in the Denver Post, heard on local radio shows, and recognized year after year by Real Trends as one of America’s Best Real Estate Agents, Helen works around the clock to provide the highest level of professional attention to her clients. “Being a real estate broker is not a nine to five job; it is a way of life. You have to love what you do to be successful.”

Helen is an international powerhouse who speaks three languages and has extensive global market knowledge as well as a vast client following. Known for her attention to detail, exceptional memory, compassionate nature and thorough research, she has been the “go to” agent in Colorado, specializing in the Denver metro area. “I think because my clients know that I truly care, they not only come back, but feel comfortable referring their friends and family to me.”

Earning a Masters Degree in Music Education with an emphasis in Piano, Helen began her career as a music teacher. Pianists



must have an unparalleled work ethic, be focused, be patient, be flexible, be able to improvise, be passionate about their craft, and be committed to the endless hours of practice. “I love to teach, that is part of the reason I became a realtor. A realtor is an educator.” Transitioning from music to real estate sales, Helen utilized her previous skills to her advantage. When difficulties arise during transactions, she thinks quickly which keys to press to get the rhythm of the deal back together. Her showings and listing appointments are always filled with the sound of music if there is a piano in sight.

The path to happiness is not always a straight line. Colorado’s market was at an all-time high when Helen received the news that her husband was diagnosed with brain cancer and given months to live. With phones ringing and emails overflowing, Helen knew this was going to be one bumpy ride. She strapped in her seatbelt and made the impossible possible by bringing in record production figures and getting her husband on his feet again. “I’m a fighter,” says Helen “you have to fight for your life as well as for your success.”

She gives back her time and appreciation to the University of Colorado Hospital Cancer Center. “This center helped my husband be part of our family again. I know what other families are going through, I have the scars to prove it. I will do anything in my power to make their journey a lot less difficult than mine was.”

Helen’s authentic, positive attitude is contagious and her passion for her craft is inspiring.



To learn more about Helen Bovin, Broker/Owner of Keller Williams DTC, please call 720.404.0043, email helenbovin@yahoo.com or visit helenbovin.com